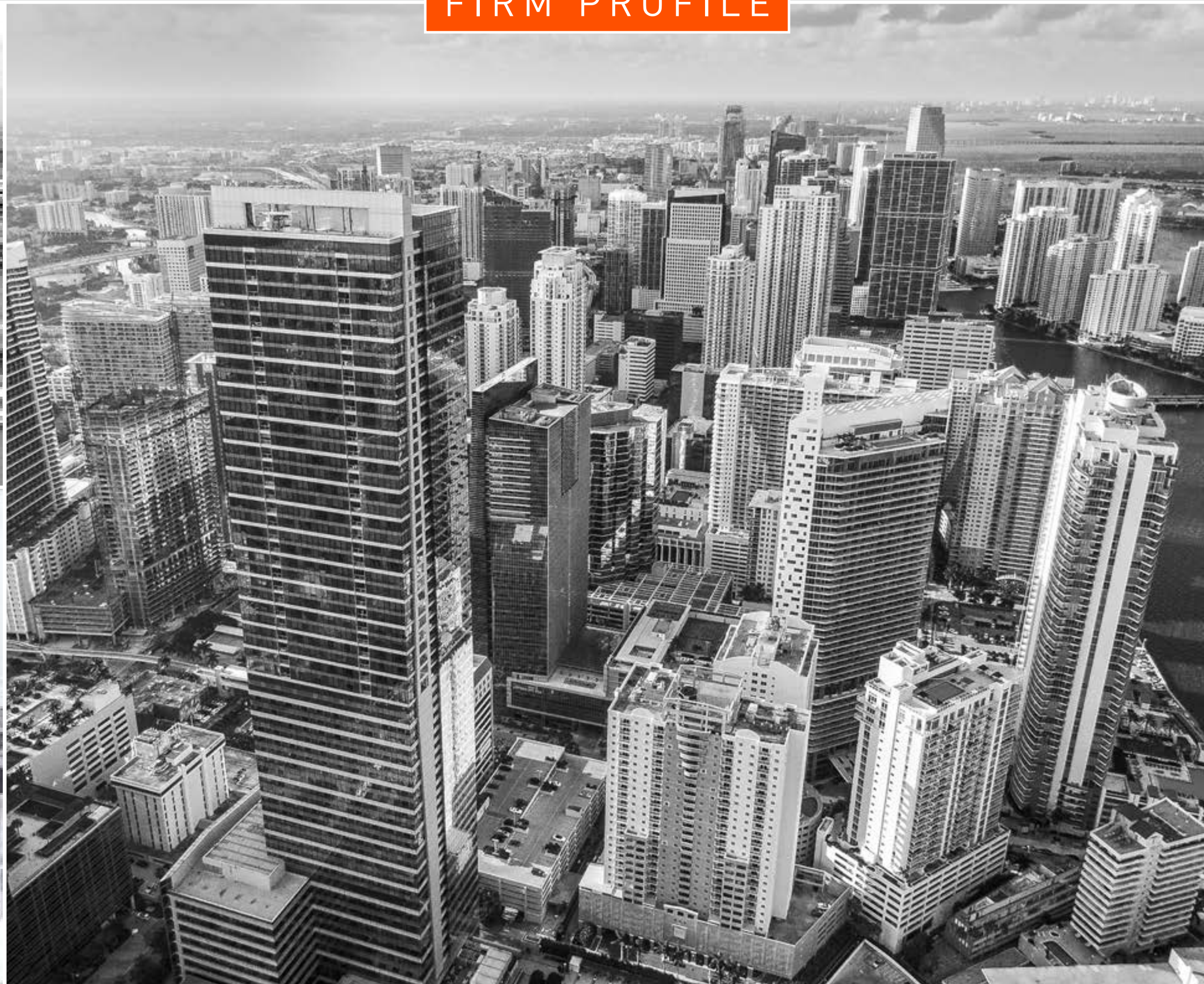


# DWNTWN

REALTY ADVISORS

25.77°N -80.19°W

## FIRM PROFILE





FIRM PROFILE —

# About DRA

DWNTWN Realty Advisors is an institutional quality brokerage firm focused on emerging markets in Miami's urban core.

Focus and specialty are the cornerstone of DWNTWN Realty Advisors, a full-service real estate brokerage firm based in Miami, Florida.

Because emerging markets require a hands-on approach, DWNTWN helps create community with a sense of place by focusing on not just procurement and disposition but also in the fulfillment processes from concept to leasing, and from branding to execution.

At DWNTWN, we see "Density as our Destiny" in respect to the greater downtown Miami area.

## COMPANY SERVICES

- + Acquisitions
- + Dispositions
- + Leasing
- + Advisory
- + Marketing
- + Creative
- + Debt
- + Equity

OUR MARKET —

# Philosophy

DWTNWN Realty Advisors has a comprehensive service platform backed by years of experience, creativity, hard work, and a commanding reputation.

We believe there is no bad business among good people, and we strive to set the new standard of service for emerging urban core brokerage firms.

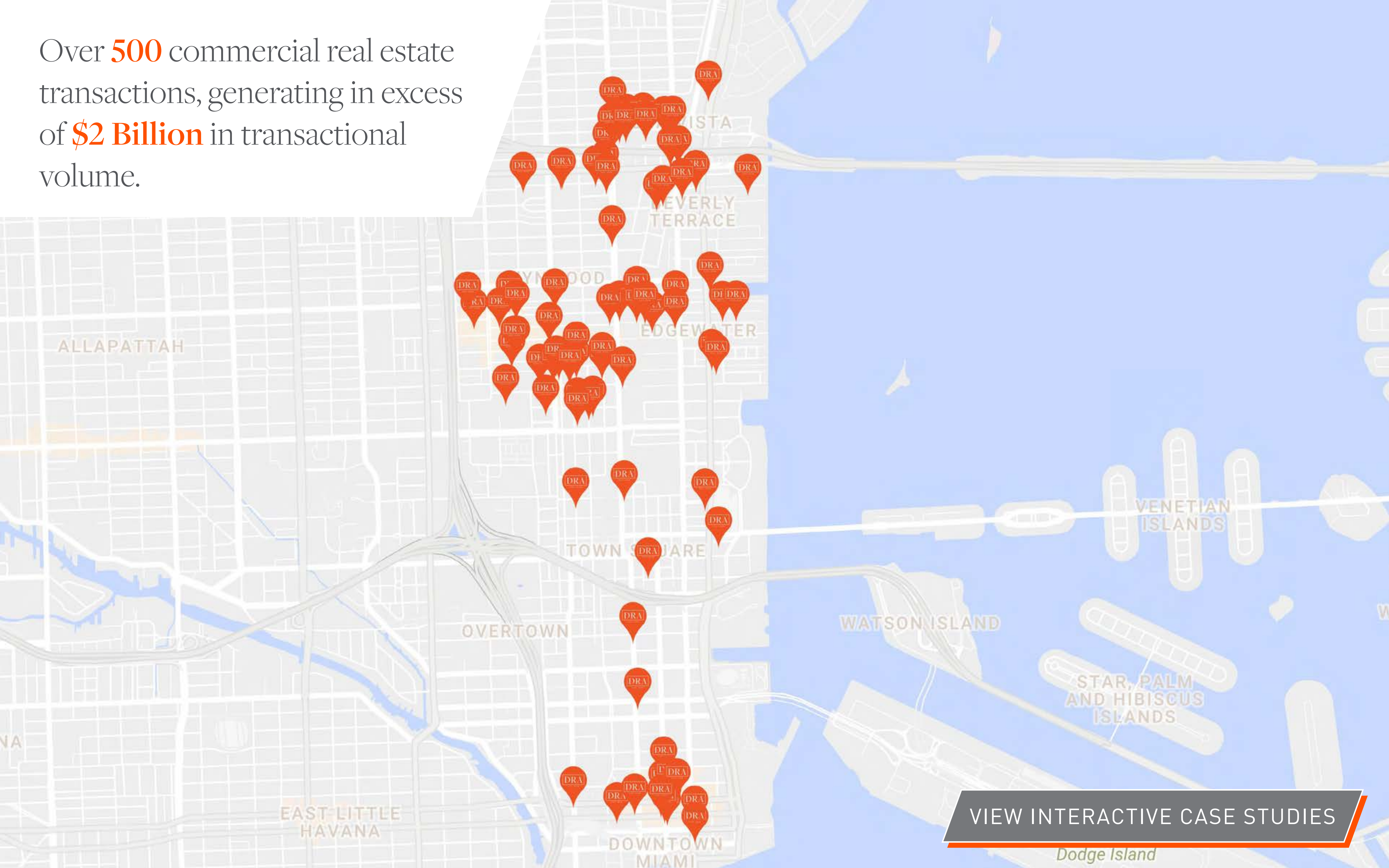
We don't do *boring* real estate. We create memorable real estate and lasting relationships with shareholders and local developers with the goal of curating the new Downtown Miami – a new urbanist walkable city with a high quality of life, great weather, high design, beautiful architecture, and a unique sense of place in a world-renowned culture-driven backdrop.

DWNTWN is not your ordinary brokerage shop, its approach is inspired by the handshake and old-school principles, yet forward thinking in respect to design, marketing, concept, development, and placemaking.



**DWNTWN**  
REALTY ADVISORS  
25.77°N -80.19°W

Over **500** commercial real estate transactions, generating in excess of **\$2 Billion** in transactional volume.



[VIEW INTERACTIVE CASE STUDIES](#)

Dodge Island

DWNTWN Realty Advisors brokers transformative deals.  
 We bring commercial spaces to life. We are Miami's award-winning, top commercial real estate brokerage firm.



2+ Billion

IN TRANSACTIONAL VOLUME

50+ Years

OF COMBINED MARKET EXP.

500+

COMMERCIAL R.E. TRANSACTIONS

10+

SEASONED EXECUTIVE-LEVEL  
COMMERCIAL BROKERS



WYNWOOD PARK

WYNWOOD

\$53.5 MILLION SALE

RETAIL USE



2301 NW 2<sup>ND</sup> AVE

WYNWOOD

\$41 MILLION SALE

RETAIL USE



716-720 LINCOLN ROAD

SOUTH BEACH

\$34.5 MILLION SALE

RETAIL USE



THE MASON BUILDING

DESIGN DISTRICT

\$22 MILLION SALE

MIXED USE



DISTRICT 36

MIDTOWN MIAMI

\$15.5 MILLION SALE

RETAIL & MULTIFAMILY DEVELOPMENT



7924 NE 2<sup>ND</sup> AVE

LITTLE RIVER BUSINESS DISTRICT

\$10 MILLION SALE

RETAIL & MULTIFAMILY DEVELOPMENT



THE SECURITY BUILDING

DOWNTOWN MIAMI

\$23.5 MILLION SALE

HISTORIC BUILDING



2661 NW 5<sup>TH</sup> AVE  
- FULL BLOCK

WYNWOOD

\$18 MILLION SALE

RETAIL



COURTHOUSE EAST

DOWNTOWN MIAMI

\$22 MILLION SALE

GOVERNMENT BUILDING

# DWNTWN Realty Advisors brokers transformative deals.

We bring commercial spaces to life. We are Miami's award-winning, top commercial real estate brokerage firm.



3711 NE 2<sup>ND</sup> AVE

DESIGN DISTRICT

**\$14** MILLION SALE

MIXED USE



RAIL 71 BUILDING

LITTLE RIVER BUSINESS DISTRICT

**\$9.8** MILLION SALE

FLEX OFFICE REDEVELOPMENT



101 NE 40<sup>TH</sup> ST

DESIGN DISTRICT

**\$10.5** MILLION SALE

RETAIL



80 NE 40<sup>TH</sup> ST

DESIGN DISTRICT

**\$16** MILLION SALE

RETAIL



70-74 NE 40<sup>TH</sup> ST

DESIGN DISTRICT

**\$14.6** MILLION SALE

RETAIL



101 NE 2<sup>ND</sup> AVE

DOWNTOWN MIAMI

**\$3.6** MILLION SALE

RETAIL



4136 N MIAMI AVE

DESIGN DISTRICT

**\$10.1** MILLION SALE

RETAIL



COLLINS PARK

SOUTH BEACH

**\$12** MILLION SALE

HOTEL DEVELOPMENT SITE



TIDES HOTEL  
- EXPANSION

SOUTH BEACH

**\$12.5** MILLION SALE

HOTEL DEVELOPMENT SITE



3921 NE 2<sup>ND</sup> AVE

DESIGN DISTRICT

**\$12** MILLION SALE

RETAIL



3811 NE 2<sup>ND</sup> AVE

DESIGN DISTRICT

**\$10.5** MILLION SALE

RETAIL



3622 NE 2<sup>ND</sup> AVE

DESIGN DISTRICT

**\$5.5** MILLION SALE

RETAIL

# Projects



**WYNWOOD ARCADE**  
ACQUISITION / CONCEPT / BRANDING / LEASING



**RAIL 71 (LITTLE RIVER BUSINESS DISTRICT)**  
ACQUISITION / CONCEPT / BRANDING / LEASING



**3700-3740 NE 2<sup>nd</sup> AVENUE (DESIGN DISTRICT)**  
ACQUISITION / ADVISORY / LEASING & DISPOSITION / 30,000 SF



**WYNWOOD PARK**  
ACQUISITION / CONCEPT / BRANDING / LEASING

# Tenant Curating

→ FOOD & BEVERAGE



**1-800-LUCKY**  
LANDLORD REPRESENTATION



**BLUE BOTTLE COFFEE (WYNWOOD PARK)**  
LANDLORD REPRESENTATION



**MAMA TRIED (DOWNTOWN)**  
LANDLORD REPRESENTATION



**PANTHER COFFEE (SUNSET HARBOUR)**  
LANDLORD REPRESENTATION



**THE SALTY DONUT**  
LANDLORD REPRESENTATION

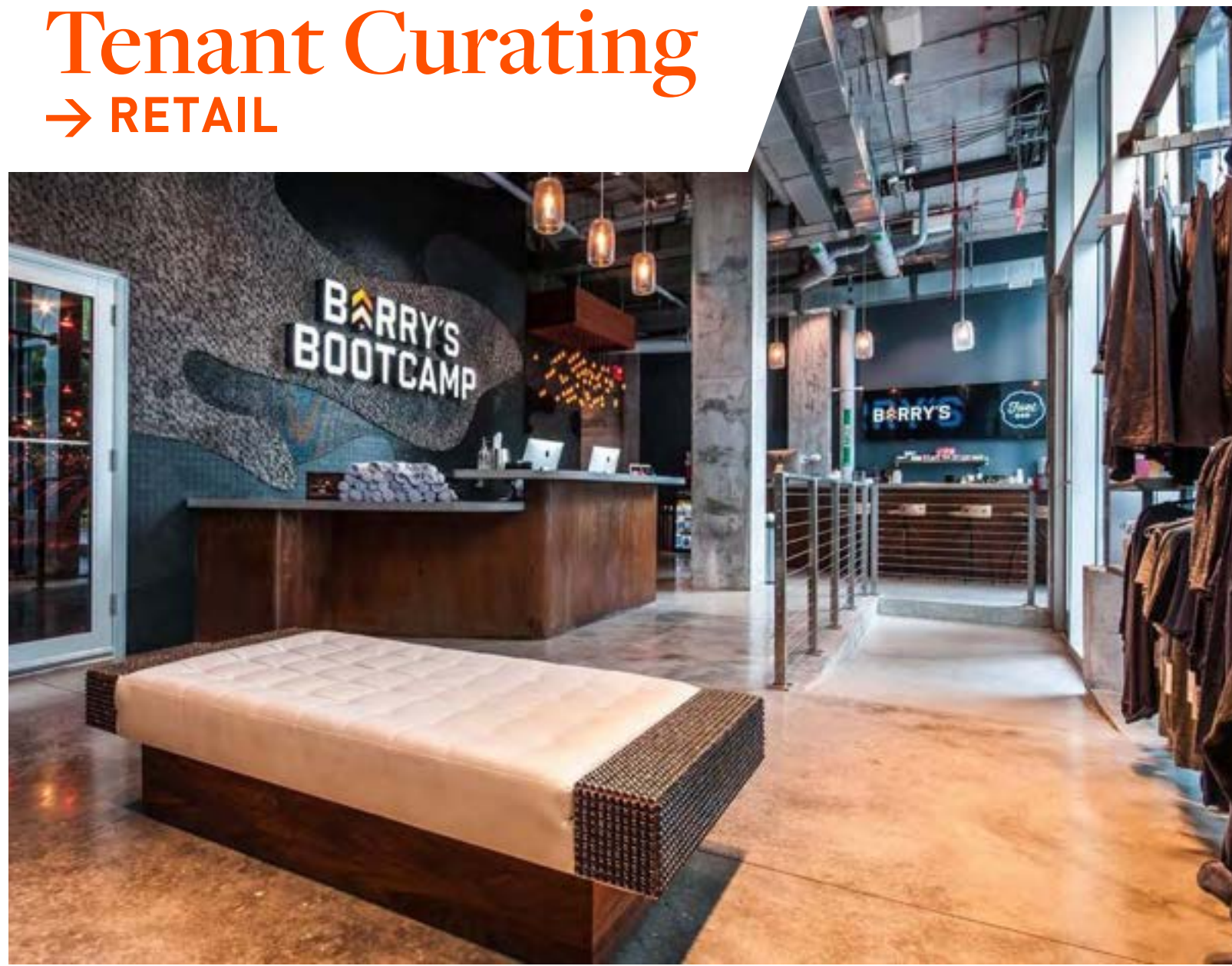


**THREE NORMAN VAN AKEN**  
LANDLORD REPRESENTATION  
\*Largest F&B venue in Wynwood [7500 RSF] under air – Two Stories.



# Tenant Curating

→ RETAIL



**BARRY'S BOOTCAMP** (SUNSET HARBOUR)  
LANDLORD REPRESENTATION



**DJI**  
LANDLORD REPRESENTATION



**ISTITUTO MARANGONI UNIVERSITY**  
LANDLORD REPRESENTATION



**NATIONAL GEOGRAPHIC** (LINCOLN ROAD)  
LANDLORD REPRESENTATION



**THEORY** (DESIGN DISTRICT)  
LANDLORD REPRESENTATION



**WALT GRACE VINTAGE**  
LANDLORD REPRESENTATION



# Density Is Our Destiny

WATCH THE REEL





25.77°N -80.19°W

[DWNTWNRealtyAdvisors.com](http://DWNTWNRealtyAdvisors.com)